

From: Consul General Assistant - Consulate General of ISRAEL in Boston <Cg-Assistant@boston.mfa.gov.il>

To: Consul General Assistant - Consulate General of ISRAEL in Boston <Cg-Assistant@boston.mfa.gov.il>

Subject: You're Invited: Israel's Independence Day Celebration with the Consulate General of Israel to New England

Date: Mon, 4 May 2026 16:55:47 +0000

Importance: Normal

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Good afternoon,

We would like to invite you to attend our celebration of Israel's 78th Independence Day. Please [click this link](#) to register.

This invitation admits one and is non-transferable.

If you have any questions, please email cg-assistant@boston.mfa.gov.il.

From: "Dr. Zimlichman Eyal" <Eyal.Zimlichman@sheba.health.gov.il>

To: "Coburn, Christopher" <cmcoburn@mgb.org>, "Keschner, Yonatan G.,MD" <YKESCHNER@BWH.HARVARD.EDU>

Cc: "Neil Wyant (ARPA-H) [CTR]" <neil.wyant@arpa-h.gov>, "Eric.Paley@mass.gov" <eric.paley@mass.gov>, "Tom Sudow (tnsudow@cs.com)" <tnsudow@cs.com>, "McKenna, Erin" <emckenna4@mgb.org>, "Freni, Michael" <mfreni@mgb.org>, "Angela.Rabinovich@sheba.health.gov.il" <Angela.Rabinovich@sheba.health.gov.il>, "Dana.Izofatov@sheba.health.gov.il" <Dana.Izofatov@sheba.health.gov.il>

Subject: Re: Invitation to ARC Summit 2026 20–22 October | Tel Aviv

Date: Sat, 8 Aug 2026 20:10:13 +0000

Importance: Normal

Inline-Images: image001.jpg

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Thanks Chris, and a pleasure to meet you here Neil.

It would be great to have you join us at the ARC Summit in Tel Aviv as a speaker. Happy to provide all the background information needed. The Summit will take place on October 20-22, with the main day on the 22nd.

I am copying Angela, Chief Business Officer at ARC Global, who is responsible for the Summit, and Dana from her team. They will be able to send an official invite letter and supporting info.

Also happy to set up time to talk ahead of the Summit to provide more background.

Best wishes.

Eyal

Eyal Zimlichman MD, MSc
Chief Innovation, Transformation and AI Officer
Sheba Medical Center

Founder and Director of ARC

Tel: 972-3-530-7267/8
Mobile: 972-52-666-6067

From: Coburn, Christopher <cmcoburn@mgb.org>

Sent: Thursday, August 6, 2026 8:02 PM

To: פרופ' צימליכמן איל, Keschner, Yonatan G.,MD

Cc: Neil Wyant (ARPA-H) [CTR]; Eric.Paley@mass.gov; Tom Sudow (tnsudow@cs.com); McKenna, Erin; Freni, Michael

Subject: FW: Invitation to ARC Summit 2026 20–22 October | Tel Aviv

Hi Eyal and Yonatan- not sure if you met Neil Wyant (copied) over the years but he is one of the top leaders at ARPA-H. Prior to the that he ran University Hospitals venture fund in Cleveland. He is responsible for translation and commercialization for the entire ARPA-H portfolio. In any case, I mentioned the ARC Summit to him and promised to get some background relayed on ARC, Sheba, and the Summit. Wanted to make the link between you and him and assume you can get him additional background, Chris

<From: Dr. Zimlichman Eyal <Eyal.Zimlichman@sheba.health.gov.il

Sent: Monday, July 20, 2026 1:13 AM

<To: Coburn, Christopher <cmcoburn@mgb.org

Cc: Angela.Rabinovich@sheba.health.gov.il; Daphna.Deane@sheba.health.gov.il; Dana.Izofatov@sheba.health.gov.il; Oshrat.Hodara@sheba.health.gov.il;

<Yonatan Keschner <ykeschner@arcinnovation.org

Subject: Invitation to ARC Summit 2026 20–22 October | Tel Aviv

External Email - Use Caution

, Hello Christopher

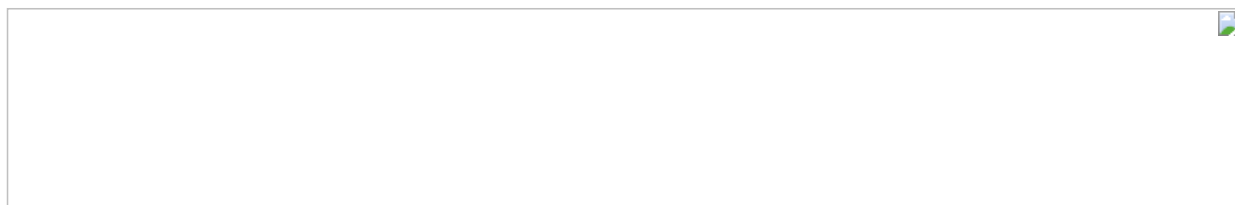
.I hope you are doing well

I am delighted to invite you to take part in ARC Summit 2026 - a unique gathering of global healthcare, innovation, and technology leaders shaping the future
of health. Please find the invitation attached to this email

.It would be a pleasure to have you join us, and we would be happy to hear from you

,Best regards

Prof. Eyal Zimlichman, MD, MSc
Chief Innovation & AI Officer, Sheba Medical Center
Founder and Director, [ARC Innovation](#)
Sheba Tel HaShomer City of Health
Office: +972 (3) 5307267
Mobile: +972 (52) 6666067
Eyal.Zimlichman@sheba.health.gov.il



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contains patient information, please contact the Mass General Brigham Compliance HelpLine at <https://www.massgeneralbrigham.org/complianceline>

Please note that this e-mail is not secure (encrypted). If you do not wish to continue communication over unencrypted e-mail, please notify the sender of this
message immediately. Continuing to send or respond to e-mail after receiving this message means you understand and accept this risk and wish to continue
to communicate over unencrypted e-mail

From: Benjamin Sharoni- Consulate General of ISRAEL to N <Cg@boston.mfa.gov.il>

To: "Paley, Eric (EOED)" <Eric.Paley@mass.gov>

Cc: Consul General Assistant - Consulate General of ISRAEL in Boston <Cg-Assistant@boston.mfa.gov.il>

Subject: Personal invite: Mind & Startup — How Israeli Tech is Reshaping Brain Health (Sept 9)

Date: Wed, 12 Aug 2026 19:07:36 +0000

Importance: Normal

Attachments: September_9th_(2026)_Event_Invitation.pdf

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Dear Secretary Paley,

I hope you're having a great week!

I'm writing to personally invite you to an upcoming gathering that highlights some of the most groundbreaking work happening at the intersection of neuroscience and technology: **Mind & Startup: How Israeli Tech is Reshaping Brain Health.**

Brain-related conditions remain among healthcare's toughest challenges, but Israeli innovation is helping reshape how we diagnose and treat them. We have an extraordinary lineup featuring leaders from both the local New England ecosystem and Israel's top health-tech ventures:

- **Keynote Speaker:** [Dr. Michal Preminger](#) ([BioMed X Venture Labs](#))
- **Panelists:** [Dr. Noam Peled](#) ([FIND Neuro](#)), [Dr. Yotam Eldar](#) ([Modulight Bio](#)), and [Prof. Haitham Amal](#) ([Harvard Medical School](#), [Point6 Bio](#) & [NeuroNOS](#))
- **Moderator:** [Eran Orr](#) ([XRHealth](#))

Event Details:

- **Date:** Wednesday, September 9, 2026
- **Time:** 6:00 PM
- **Location:** Somerville, MA (*Exact location provided upon registration*)

Because space is limited, I wanted to reach out to you directly before final headcounts are locked in. It promises to be an inspiring evening of insights, conversation, and high-impact networking.

Please let me know if you can make it, or feel free to RSVP directly via this link:
<https://form.jotform.com/262175291863160>

Looking forward to seeing you there!

Warmly,

Benny

July 19th, 2026

Christopher M. Coburn
Chief Innovation Officer | Mass General Brigham
United States

Invitation to Speak at ARC Summit 2026 | 20–22 October | Tel Aviv

Healthcare is no longer evolving locally. Innovation, AI, clinical transformation, investment, and talent now move across borders at unprecedented speed reshaping how healthcare systems collaborate, scale, and deliver impact worldwide. This year, ARC Summit 2026 will bring together the international ARC ecosystem for a defining moment: **the Launch of ARC Global** – a new company established, aimed at accelerating the global transformation of healthcare through innovation, venture creation, strategic partnerships, and implementation at scale.

Under the theme: **“Redesigning Global Healthcare Together”**

the Summit will convene leading voices from health systems, technology companies, investors, policymakers, entrepreneurs, and academia for three days of meaningful dialogue, collaboration, and action.

We are delighted to invite you to participate as a Speaker at the ARC Summit 2026 in Tel Aviv.

The Summit will focus on the future of globally connected healthcare systems and the opportunities created through AI, digital health, operational transformation, and cross-border collaboration.

This year highlights:

- October 20 – **ARC Oncology & SPARC Global Entrepreneurship Program Finals**
- October 21 – **Sheba & ARC Innovation Day**: AI Center, Data & Analytics, HealthSpace, Smart Hospital initiatives, and more... & Welcome Reception
- October 22 – **Main Conference Day** | David InterContinental Tel Aviv

In parallel, ARC partners, corporate collaborators, investors, and ecosystem leaders will host satellite events and strategic gatherings throughout the week. Through high-level panels, fireside conversations, and curated networking opportunities, the Summit aims to move beyond discussion into practical collaboration and global execution.

Your experience and perspective would add tremendous value to this year's conversations, and we would be honored by your participation.

We would greatly appreciate your response at your earliest convenience.

Best regards,



Prof. Eyal Zimlichman
Chief innovation and AI at Sheba Medical Center
Founder & Director of ARC Innovation



You Are Invited

Mind & Startup: How Israeli Tech is Reshaping Brain Health

Israeli Tech Innovation in
Brain-Related Conditions

Keynote Speaker

Michal Preminger, PhD, MBA
BioMed X Venture Labs

Panel Participants

Noam Peled, PhD
Co-Founder & CEO of FIND Neuro

Yotam Eldar, MD
Co-Founder & CEO of Modulight Bio

Prof. Haitham Amal
Visiting Professor, Harvard Medical School
Co-Founder of Point6 Bio Ltd and NeuroNOS

Moderator

Eran Orr
Founder and CEO of XRHealth

SEPT
09
2026

WEDNESDAY

AT 06:00 PM

Somerville, MA

(Exact Location Will Be Provided)

[Click Here to RSVP](#)



From: John Harthorne <John@2L.vc>

To: "Paley, Eric (EOED)" <Eric.Paley@mass.gov>, Consul General - Consulate General of ISRAEL in Boston <Cg@boston.mfa.gov.il>

Cc: Sharoni Benjamin <benny.sharoni@mfa.gov.il>

Subject: Re: Introduction, Barry <> Scott

Date: Sat, 14 Feb 2026 01:51:01 +0000

Importance: Normal

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Yes. I will touch base with Israel and will let you know what I learn.

Thank you and have a great weekend.

John

John Harthorne

Founder & Managing Director

Two Lanterns Venture Capital

www.2L.vc

John@2L.vc

Mobile: [REDACTED]

From: Paley, Eric (EOED) <Eric.Paley@mass.gov>

Sent: Friday, February 13, 2026 5:39:54 PM

To: Consul General - Consulate General of ISRAEL in Boston <Cg@boston.mfa.gov.il>; John Harthorne <John@2L.vc>

Cc: Sharoni Benjamin <benny.sharoni@mfa.gov.il>

Subject: Re: Introduction, Barry <> Scott

Ha! Everything I know is what's in the email thread and a quick text from Sen. Finegold that I shared with you. I was hoping you might know something more.

John - do you want to reach out to Israel and then we can all team up based on what you learn?

And thanks to both of you for jumping in here!

From: Consul General - Consulate General of ISRAEL in Boston <Cg@boston.mfa.gov.il>

Sent: Friday, February 13, 2026 5:14 PM

To: John Harthorne <John@2L.vc>

Cc: Paley, Eric (EOED) <Eric.Paley@mass.gov>; Sharoni Benjamin <benny.sharoni@mfa.gov.il>; Paley, Eric (EOED)

<Eric.Paley@mass.gov>; Sharoni Benjamin <benny.sharoni@mfa.gov.il>

Subject: Re: Introduction, Barry <> Scott

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Eric - thanks for bringing this one to our attention

Will be more than happy to join the efforts to bring them to MA.
Joining John's question - do we know the relevant dates?

Benny

On Feb 13, 2026, at 10:44 PM, John Harthorne <John@2L.vc> wrote:

Eric,

I am quite friendly with Israel Ganot and (to a lesser extent) Scott Cohen, but I was not aware of the delegation and I am surprised they would skip Massachusetts.

I can definitely reach out to Israel Ganot to try to learn more and to encourage him to add MA to the list. They have investors here and I can also leverage those contacts to apply pressure potentially.

I will also be in Israel in March and can arrange to meet with Israel then to help coordinate activities. I don't see a timeframe for the delegation in the email thread – do you know when it is scheduled?

John

John Harthorne

Founder & Managing Director
Two Lanterns Venture Capital

www.2L.vc

John@2L.vc

Mobile: [REDACTED]

From: "Paley, Eric (EOED)" <Eric.Paley@mass.gov>

Date: Friday, February 13, 2026 at 2:21 PM

To: John Harthorne <John@2L.vc>, "benny.sharoni@mfa.gov.il" <benny.sharoni@mfa.gov.il>

Subject: Fw: Introduction, Barry <> Scott

Benny and John -

Do you know anything about this delegation? Sen. Barry Finegold got this on my radar but apparently this group from Israel is going to Michigan and Texas but not MA.

Anything we might be able to do together to help move them in the right direction?

e

From: Paley, Eric (EOED) <Eric.Paley@mass.gov>

Sent: Friday, February 13, 2026 2:16 PM

To: Gasse, Ethan (SEN) <ethan.gasse@masenate.gov>; Israel Ganot <iganot@cet.vc>; Scott Cohen <scott@cetsandbox.com>; El-Jazzar, Angela (EOED) <Angela.El-Jazzar@mass.gov>

Cc: Fischbein, Alec (SEN) <Alec.Fischbein@masenate.gov>; Perry, Samantha (SEN) <Samantha.Perry@masenate.gov>; elizabeth.wall <elizabeth.wall@masenate.gov>; Finegold, Barry <bfinegold@dfllp.com>

Subject: Re: Introduction, Barry <> Scott

Thanks Ethan!

Israel - Great to see your name in my inbox! It's been a long time.

Scott - I understand you're bringing a big group to the US for meetings on defense-tech. I'm not sure if you're aware of our huge initiative around defense-tech that we launched a few months back called [SHIELD](#) and that MA is among the most advance defense-tech economies in the US. We'd be excited to engage your delegation. Please let me know how our office can assist.

Eric Paley, Secretary of Economic Development
Commonwealth of Massachusetts

From: Gasse, Ethan (SEN) <Ethan.Gasse@masenate.gov>

Sent: Thursday, February 12, 2026 1:15 PM

To: Israel Ganot <iganot@cet.vc>; Scott Cohen <scott@cetsandbox.com>; Paley, Eric (EOED) <Eric.Paley@mass.gov>; El-Jazzar, Angela (EOED) <Angela.El-Jazzar@mass.gov>

Cc: Fischbein, Alec (SEN) <Alec.Fischbein@masenate.gov>; Perry, Samantha (SEN) <Samantha.Perry@masenate.gov>; elizabeth.wall <elizabeth.wall@masenate.gov>; Finegold, Barry <bfinegold@dfllp.com>

Subject: Re: Introduction, Barry <> Scott

Good afternoon again,

As we move forward with our conversation, I also wanted to bring Secretary Eric Paley into our conversation: the Secretary of the Executive Office of Economic Development in Massachusetts. I look forward to hearing back from your offices.

Cordially,

Ethan Gassé

Legislative Aide

Office of Senator Barry R. Finegold

State House | Room 109D | Boston, MA 02133

(617) 722-1612

Pronouns: he/him/his

From: Gasse, Ethan (SEN) <Ethan.Gasse@masenate.gov>

Sent: Thursday, February 12, 2026 12:50 PM

To: Finegold, Barry <BFinegold@dfllp.com>; Israel Ganot <iganot@cet.vc>

Cc: Scott Cohen <scott@cetsandbox.com>; Fischbein, Alec (SEN) <Alec.Fischbein@masenate.gov>; Perry, Samantha (SEN) <Samantha.Perry@masenate.gov>; Wall, Elizabeth (SEN) <elizabeth.wall@masenate.gov>

Subject: Re: Introduction, Barry <> Scott

Good afternoon,

It would be our pleasure to welcome your delegation. I do the scheduling for the office, and I was wondering if there was an existing timeline that I can prioritize on our calendar. If not, happy to work on one and we can start working on further logistics.

Cordially,

Ethan Gassé

Legislative Aide

Office of Senator Barry R. Finegold

State House | Room 109D | Boston, MA 02133

(617) 722-1612

Pronouns: he/him/his

From: Finegold, Barry <BFinegold@dfllp.com>

Sent: Thursday, February 12, 2026 12:42 PM

To: Israel Ganot <iganot@cet.vc>

Cc: Scott Cohen <scott@cetsandbox.com>; Fischbein, Alec (SEN) <Alec.Fischbein@masenate.gov>; Gasse, Ethan (SEN) <Ethan.Gasse@masenate.gov>; Perry, Samantha (SEN) <Samantha.Perry@masenate.gov>; Wall, Elizabeth (SEN) <elizabeth.wall@masenate.gov>

Subject: Re: Introduction, Barry <> Scott

Hi

Scott connecting you with my team , we definitely want to bring your group to MA

Thanks

Barry Finegold

On Feb 12, 2026, at 10:59 AM, Israel Ganot <iganot@cet.vc> wrote:

Barry, following up on our conversation earlier today, it is my pleasure to introduce you to my Boston-based partner, Scott Cohen, CEO of CET Sandbox. Scott is the one who is leading the Israeli delegations to MI, TX, etc.

Scott, please meet Barry Finegold, a Democratic member of the Massachusetts Senate representing the Second Essex and Middlesex district. Barry has family in Israel, a huge supporter of the state, and would like to help build a stronger bridge between Israel and MA.

--

Israel Ganot



Managing Partner
Tel Aviv, Israel

<https://www.linkedin.com/in/iganot>

+972 58 796 7622 - Israel (WhatsApp)

+1 650 796 7622 - USA

From: "Paley, Eric (EOED)" <Eric.Paley@mass.gov>

To: "John Harthorne" <John@2L.vc>, "Ben Linville-Engler" <Linville-Engler@masstech.org>

Cc: "Consul General - Consulate General of ISRAEL in Boston" <Cg@boston.mfa.gov.il>, "Sharoni Benjamin" <benny.sharoni@mfa.gov.il>

Subject: Re: Defense-tech delegation

Date: Mon, 16 Feb 2026 21:37:49 -0000

Importance: Normal

Inline-Images: image001.png; image002.png; image003.png

Thanks for this John! Great notes!

Ben is the best person on our side to engage this discussion with Scott.

So appreciated.

E

From: John Harthorne <John@2L.vc>

Sent: Monday, February 16, 2026 2:55 PM

To: Ben Linville-Engler <Linville-Engler@masstech.org>; Paley, Eric (EOED) <Eric.Paley@mass.gov>

Cc: Consul General - Consulate General of ISRAEL in Boston <Cg@boston.mfa.gov.il>; Sharoni Benjamin <benny.sharoni@mfa.gov.il>

Subject: Re: Defense-tech delegation

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Eric, Ben, and Benny,

I've attached my full stream-of-consciousness notes from the call with Scott as a text file for reference.

Here are the key takeaways:

- The Critical Emerging Technology (CET) Sandbox
 - Now supports ~400 IL startups – mostly later stage - battle tested, TRL5+, post-series A startups
 - Hottest categories are drone and counter drone, autonomy, and comms (jamming, hacking, spoofing)
 - The support network includes lots of Pentagon folks, all the primes, and most of the sub-primes
 - All the top defense funds are involved as well - Squadra etc
 - CET Sandbox is largely programming, education, and networking; bringing experts to Israel and Israeli startups to the US (they are also launching a fund soon)
- Symposiums and visits to the US
 - Normally, the symposiums are only ~3 days and take 6-9 months to plan
 - The goal is almost entirely to promote commercialization opportunities and the startups involved are skeptical and will only participate if they know that there will be real decision-makers involved who are genuinely interested in potential partnerships.
 - The Michigan Symposium is May 7-14
 - It is designed to fit between two other defense conferences, one on drones and one on defense tech generally, and that is a good approach
 - The next symposium will take place in the Fall – surrounding the AUSA defense conference, which is typically the largest one annually and takes place in DC, Oct 13-15
 - Texas is most likely fit right now for the Fall
 - Ohio is also very hot because of recent announcements by Palantir and Anduril to invest there

- Opportunities for MA
 - This fall would be first opportunity to land a symposium (i.e. on either side of the AUSA conference)
 - Q-Labs at Harvard Kennedy school is a joint MIT/Harvard defense initiative with very strong programming – could be a good partner org
 - There is also a program at NEU - defense industrial base institute (together with Navy) – could try to coordinate something with them, and maritime startups could be a good angle for MA
 - Contested logistics is also one of the CET areas and could fit the MA skillset too
 - Offsetting travel costs for the Israeli startups would be super helpful if possible
- Recommended next steps
 - Create an informal task force to determine what would need to be true for a symposium in MA to be a super compelling offering, and who would need to be involved to get it done.

Shall I connect Scott to Ben or another contact to advance the conversation? LMK and I'll take action accordingly.

Thanks,
John

John Harthorne

Founder & Managing Director
Two Lanterns Venture Capital
www.2L.vc

John@2L.vc

Mobile: [REDACTED]

From: Ben Linville-Engler <Linville-Engler@masstech.org>

Date: Sunday, February 15, 2026 at 5:35 PM

To: "Paley, Eric (EOED)" <Eric.Paley@mass.gov>, John Harthorne <John@2L.vc>

Cc: Consul General - Consulate General of ISRAEL in Boston <Cg@boston.mfa.gov.il>, Sharoni Benjamin <benny.sharoni@mfa.gov.il>

Subject: RE: Defense-tech delegation

Thanks for looping me in Eric.

John, I'm happy to jump on a call and support here, but I'll have to circle back tomorrow with a few day/time options.

I'm in DC Mon-Fri this week with our DOW-funded [Northeast Microelectronics Coalition \(NEMC\)](#) for the 3rd Microelectronics Commons Annual Meeting. The agenda for meetings with folks like Hon. Michael Dodd and the Office of Strategic Capital will be confirmed tomorrow.

Also, is there any sense of when they are aiming for this delegation to visit to Texas and Michigan? I was just talking to Emily Knight at the Engine about a SHIELD/Defense day or series of events as part of Tough Tech week in October, but that may be too far out.

Best,
Ben



MASSACHUSETTS
TECHNOLOGY
COLLABORATIVE



Ben Linville-Engler
Deputy Director & Chief Investment Strategist | Chair Designee

Massachusetts Technology Collaborative ([MassTech](#)) | [SHIELD](#)
linville-engler@masstech.org | [linkedin.com/in/ben-l-e](https://www.linkedin.com/in/ben-l-e)
2 Center Plz Suite 200, Boston, MA | (508) 870-0312 ext. 256

From: Paley, Eric (EOED) <Eric.Paley@mass.gov>
Sent: Sunday, February 15, 2026 4:00 PM
To: John Harthorne <John@2L.vc>; Ben Linville-Engler <Linville-Engler@masstech.org>
Cc: Consul General - Consulate General of ISRAEL in Boston <Cg@boston.mfa.gov.il>; Sharoni Benjamin <benny.sharoni@mfa.gov.il>
Subject: Re: Defense-tech delegation

John - I'm looping in Ben Linville-Engler who is our point person from MassTech on the SHIELD defense initiative. Your list of area defense companies is very good, but Ben can fill out the full picture.

I'd suggest scheduling a call later in the week with you, Scott and Ben.

Ben - We have an Israeli defense tech delegation planning a visit to Texas and Michigan and would like to put our best foot forward in convincing them that they should be visit MA.

Thanks!

E

From: John Harthorne <John@2L.vc>
Sent: Sunday, February 15, 2026 8:37 AM
To: Paley, Eric (EOED) <Eric.Paley@mass.gov>
Cc: Consul General - Consulate General of ISRAEL in Boston <Cg@boston.mfa.gov.il>; Sharoni Benjamin <benny.sharoni@mfa.gov.il>
Subject: FW: Defense-tech delegation

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Eric and Benny,

Below are the details from Scott on the Defense-tech delegation.

Sounds like they are only interested in trips providing access to multiple large defense contractors with relatively clear procurement pathways. In addition to RTX, we could also activate Lincoln Labs, Draper Labs, MITRE, General Dynamics, GE Aerospace, Lockheed Martin, BAE Systems, Mercury Systems, and Textron, as well as Hanscom AFB and the Army Natick Labs. Plus we have some emerging defense tech companies with a presence, including Anduril, Morse, Shield AI, and Air Space Intelligence. MassChallenge runs programs together with the USAF, NATO and the DoD – so we could also leverage their contacts and may be able to organize a joint summit of some kind.

Scott seems skeptical and indicated the startups are only really interested something “jaw dropping” that would “move the needle on commercialization for them” but he also indicated he is available to chat on Monday.

Should we try to schedule a call together with Scott tomorrow? Would you like me to just pass Scott back to you two? (I am happy to stay involved or to step aside – whatever you prefer).
LMK. Also, please lmk if I missed any significant defense-tech players in the area in my list above.

Thanks,

John

John Harthorne

Founder & Managing Director

Two Lanterns Venture Capital

www.2L.vc

John@2L.vc

Mobile: [REDACTED]

From: Scott Cohen <scott@cetsandbox.com>

Date: Saturday, February 14, 2026 at 6:24 PM

To: John Harthorne <John@2L.vc>

Subject: Re: Defense-tech delegation

Thanks John.

Yes, just communicated to Eric Paley and Barry Finegold about this.

Would love to do something in Boston.

But in short, the Israeli defense-tech delegations we've been planning are totally focused on go-to-market and access to the U.S. Defense Industrial Base, and Massachusetts is frankly not on their radar right now.

For example, our last event in D.C. brought Israeli startups to meet with 100+ people from Lockheed, Northrop, Boeing, BAE, Palantir, Anduril, Saronic, the Department of War, and 20+ natsec-focused VC firms (Andreesen, IQT, Lux, Squadra, Shield, etc.). And it wasn't junior folks: We had the entire senior leadership team from Northrop on site (six VPs and their CTO), and others. Photos attached. Tracking significant economic impact from that delegation.

Our next one in Michigan in early May is going to include an exclusive visit to The National All-Domain Warfighting Center (just named by the DoW as a drone testing facility), with visits to General Dynamics Land Systems, GM Defense, BAE, Rheinmetall, and others, as well as access for the Israelis to the largest UAV show in America (Xponential) which is running sidecar to the Michigan Defense Expo (10,000+ people). From there we're transitioning the group to SOF Week. Michigan Economic Development helping to foot the bill (they have a "Michigan-Israeli Business Alliance" with FT'ers in Israel, as Michigan has 4,000 companies serving the defense industry).

So while I would love to do something in Boston, it would need to be as big a draw as the trips above; RTX alone is not going to do it. I've already discussed this with Harvard/MIT QLABs and others including Northeastern Defense Industrial Base Institute and some startups here (and BAE in NH), but would need significant help making this a "must attend" event, as the Israelis pay their own freight and won't do it unless it's going to move the needle on commercialization for them, and — quite frankly — RTX is the most opaque and difficult to work with so far.

Happy to chat, but in full disclosure we've already been invited for our next event to Texas to drop in on the Primes plus SpaceX, Fort Hood, two AFBs, Shield AI and others, so we'd have to come up with something jawdropping to make this happen soon.

Obviously I'm here in Needham so would love to make a Massachusetts delegation a priority, but it would need to be a "holy shit" program that no Israeli defense-tech startup can miss, and I'm having a hard time figuring out what that "holy shit" program is.

I'm around Monday afternoon if you're available.

Thanks for all you're doing

S.



The CET Sandbox kicked off its "CET Forum 2025" with a private briefing for the Israeli delegation with Lockheed Martin executives at the Lockheed Martin Global Vision Center.



Former Undersecretary of Defense Ellen Lord (left) discussed how procurement changes will impact Israeli startups, hosted by CET Sandbox Advisor and former DoD official Linda Lourie.



David Rader, Senior Advisor at the Office of the Secretary of War and Advisor to CET Sandbox (left) spoke with CET Ventures General Partner Barry Mannis about U.S. go-to-market strategies for Israeli founders in the current environment.



CET Ventures Managing Partner Israel Ganot (right) introduces a panel of Northrop Grumman executives that featured VP Corporate Strategy and Technology Bruce Stephenson (far left) and newly appointed CTO Greg Simer (center).



Each of the Israeli startups was able to explain and then demo their capabilities to the U.S. Defense Industrial Base. Among the presenters was ASIO Technologies CEO Eugene Mamajek.



CET Ventures General Partner Neil Wallack (far right) hosted a conversation on funding Israeli startups with three other venture capital firms: 202 Ventures, C5 Capital and SAIC Ventures.



The Israeli delegation also participated in a Design Thinking exercise with the 82nd Airborne, 27th Special Operations Wing, and National Guard, to address drone incursion.



Meir Rapaport of InTact (left), which has built an IFF platform to identify friend or foe, with Barak Rubinstein and Shay Meiri of Black Rover, which transforms video into AI-driven insights.



A group photo of the Israeli delegation with the team from The CET Sandbox at the Lockheed Martin Global Innovation Center.

Scott Cohen
The CET Sandbox
scott@cetsandbox.com



On Feb 14, 2026, at 9:06 AM, John Harthorne <John@2l.vc> wrote:

Scott,

I heard through the grapevine that you and Scott are organizing a defense-tech delegation from Israel to visit Michigan and Texas. As you know, Massachusetts is a dominant player in this space and we are eager to continue attracting and supporting Israeli innovators.

Can we chat briefly tomorrow or Monday so I can learn a little more about the delegation and so we can discuss whether and how we could arrange for a stop in Massachusetts?

Please lmk. Hope you are doing well!

John

John Harthorne
Founder & Managing Director
Two Lanterns Venture Capital
www.2L.vc

John@2L.vc

Mobile: [REDACTED]

2026-02-16 John notes from call with Scott Cohen.txt

During the war, put pens down and raised \$1B from NY for Israel
Started working with Mofet - the challenge Mofet presented was to help commercialize and scale defense tech from within IL.
Activated tech from 300 startups with late-stage tech readiness levels. Great startups and battle tested, but still not a lot of muscles for how to work with US military.

Determined that the defense industrial base is ready for collaboration with Israeli defense tech.
Using Critical and Emerging Technologies as a phrase intentionally - not defense or defense tech. That was the clear advice received from the US side.

Goal is to support efforts to help US military compete with China in emerging areas of technology on the battlefield.

The CET Sandbox now contains 400 IL startups.

The support network includes lots of Pentagon folks, all the primes, and most of the sub-primes

All the top defense funds are involved as well - Squadra etc

CET Sandbox is largely programming, education, and networking; bringing experts to Israel and Israeli startups to the US.

They are also launching a fund that can be more selective but the sandbox is pretty open to all IL CET startups.

Big picture: Scott wants to make something happen in MA. So far all trip locations have been specifically requested by the Israel defense community, i.e. the startups and IL community requested the other locations.

Scott is eager to set something up in MA. We just need to make it a "must attend" summit.

Who are the Israelis requesting cities?

It is group demand by the startups informally and through surveys.

Their key interest is commercialization, then investment, but really it is almost only about commercialization.

In Michigan, the primes are hosting AND demonstrating capability gaps, how they decide to build, buy, or partner. That is the magic. All the Israelis want to hear that. There have to be specifics on how Israelis can partner and sell into the key players - that is the draw - not just meetings. Israelis are cynical - they want to see that the contacts involved are the buyers, not just bureaucrats.

BAE is a close ally and they have a large facility in NH so we could leverage them as a partner for MA.

Other visits have taken 6-9 months to organize.

DC was awesome - that was in October last year. Palantir and all the major government contacts were there.

Michigan: scheduled for May 7-14

There are two other conferences - one on drones and one on defense generally - that are happening before and after this window, which helps.

Normally, the delegations are 3 days, though

After Michigan, the next one will be in the Fall - no location selected yet. So that could be an opportunity.

Texas is most probable.

Tal (? Not sure which Tal ... maybe Tal Schmuely ?) and others are maybe planning to do something there though, which CET Sandbox would support, but that may mean CET goes elsewhere instead. Ohio is also hot because of recent Palantir and Anduril announcements.

AUSA (Association of the United States Army <https://meetings.ausa.org>) is the biggest defense conference, so CET may try to plan something right before or right after. That will take place Oct 13-15 in the DC area.

Startups tend to be later stage - battle tested, TRL5+ post-series A.

Hottest categories are drone and counter drone, autonomy, and comms (jamming, hacking, spoofing)

Some earlier stage startups also join just to tag along, especially to build contacts or to meet investors.

In talks with IL ministry of defense and economy about possible reimbursement of travel costs. ~40% probability but it is the government so you never know.

HELPING TO OFFSET COSTS WOULD BE SUPER HELPFUL.

Q-Labs at Harvard Kennedy school is a joint MIT/Harvard defense initiative with very strong programming. There is also a program at NEU - defense industrial base institute (together with Navy). Could try to coordinate something with them, and maritime startups could be a good angle for MA.

Contested logistics is one of the CET areas and could fit MA skillset too.

Best next steps?

May need to create an informal task force to determine what would need to be true for a symposium in MA to be a super compelling offering and who would need to be involved to get it done.

It is OK to connect Eric and Ben directly to Scott.

From: "Paley, Eric (EOED)" <Eric.Paley@mass.gov>

To: "Ramapriya, Jeevan (MOITI)" <Jeevan.Ramapriya@mass.gov>, "Cg-Assistant@boston.mfa.gov.il" <Cg-Assistant@boston.mfa.gov.il>

Subject: Meeting with Consulate General of Israel & BIIG / Sec. Paley and Director Ramapriya

Date: Fri, 20 Feb 2026 21:41:12 -0000

Importance: Normal

Attachments: unnamed

Kindly, bring a photo ID with you to show at Security upon entering the McCormack Building. Once through Security, go to the second bank of elevators for floors 12-21. Take the elevator to 21 and follow the sign to the EOED, we look forward to hosting you!

From: "Paley, Eric (EOED)" <Eric.Paley@mass.gov>

To: "ykeschner" <ykeschner@arcinnovation.org>

Cc: "Dr. Zimlichman Eyal" <eyal.zimlichman@sheba.health.gov.il>, "Dolev Melamed" <dmelamed@arcinnovation.org>

Subject: Re: Join Us: ARC Boston Evening Cocktail Reception | April 14 with Prof Kreiss

Date: Fri, 10 Apr 2026 15:15:29 -0000

Importance: Normal

Inline-Images: image.png

From: Yonatan Keschner <ykeschner@arcinnovation.org>

Sent: Thursday, April 9, 2026 5:03 PM

Cc: Dr. Zimlichman Eyal <eyal.zimlichman@sheba.health.gov.il>; Dolev Melamed <dmelamed@arcinnovation.org>

Subject: Join Us: ARC Boston Evening Cocktail Reception | April 14 with Prof Kreiss

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Dear Distinguished Guests,

You are cordially invited to join us for an exclusive **evening welcome cocktail reception** in honor of our distinguished VIP and out-of-town guests, held on the evening prior to the official Opening Ceremony of ARC Landing Boston with **Professor Kreiss and Professor Zimlichman**.

Please note that attendance is by invitation only and [registration](#) is required. (You should have also received earlier an invitee directly from the email platform RSVPify).

This special gathering will provide an opportunity to connect with fellow leaders, innovators, and partners from across the global healthcare ecosystem in an elegant and relaxed setting. We look forward to welcoming you as we celebrate the launch of ARC Landing Boston and the beginning of an exciting new chapter of collaboration and innovation.

All our guests will have complimentary access to the *View Boston Observation Deck* to enjoy stunning views of Boston!

We look forward to seeing you!

ARC Landing Boston

YOU ARE INVITED

**You are cordially invited to join us for a private
Welcome Cocktail Reception
ahead of the official opening ceremony for
ARC Landing Boston**

Tuesday, April 14th, 2026
5:30pm - 7:30pm

Studio 50 @ View Boston | Prudential Center
800 Boylston Street, Boston, MA

Light appetizers and refreshments will be served

RSVP NOW

We hope you can join us!

This invitation is private and non-transferable

From: "Dr. Zimlichman Eyal" <Eyal.Zimlichman@sheba.health.gov.il>

To: "eric.paley@mass.gov" <eric.paley@mass.gov>

Subject: VIP Dinner Invitation

Date: Mon, 13 Apr 2026 07:46:24 +0000

Importance: Normal

Inline-Images: image001.jpg

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Dear Sec. Eric Paley,

We would be delighted to invite you to a small, private dinner in Boston with Prof. Yitshak Kreiss, CEO of Sheba Medical Center, on Wednesday, April 15, 7:30PM at STK Boston (222 Berkeley St, Boston, MA).

Given the recent stabilization in the region, Prof. Kreiss is now able to travel and join Governor Healey for the launch event of our ARC Boston Landing, and we are bringing together a select group of leaders across healthcare and innovation for an intimate evening of conversation.

I recognize the short notice, but it would be a privilege to have you join us if your schedule allows.

Copying Dolev from the ARC Landing team for confirmation and any further information.

Warm regards,
Eyal and Yonatan

Prof. Eyal Zimlichman, MD, MSc

Chief Innovation & AI Officer, Sheba Medical Center

Founder and Director, [ARC Innovation](#)

Sheba Tel HaShomer City of Health

Office: +972 (3) 5307267

Mobile: +972 (52) 6666067

Eyal.Zimlichman@sheba.health.gov.il



From: "Paley, Eric (EOED)" <Eric.Paley@mass.gov>

To: "Dr. Zimlichman Eyal" <Eyal.Zimlichman@sheba.health.gov.il>

Cc: "ykeschner" <ykeschner@arcinnovation.org>, "Dolev Melamed" <dmelamed@arcinnovation.org>, "El-Jazzar, Angela (EOED)" <Angela.El-Jazzar@mass.gov>

Subject: Re: VIP Dinner Invitation

Date: Tue, 14 Apr 2026 03:36:00 -0000

Importance: Normal

Inline-Images: image001.jpg

Hi Eyal and Yonatan,

Thank you for thinking of me. I'd so love to be there and am looking forward to celebrating with you tomorrow night and at the ribbon cutting Wednesday. Unfortunately, I'm already committed for two events on Wednesday night and can't make it all work

Truly regretting missing this!

e

From: Dr. Zimlichman Eyal <Eyal.Zimlichman@sheba.health.gov.il>

Sent: Monday, April 13, 2026 4:25 AM

To: Paley, Eric (EOED) <Eric.Paley@mass.gov>

Cc: ykeschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Subject: VIP Dinner Invitation

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Dear Sec. Eric Paley,

We would be delighted to invite you to a small, private dinner in Boston with Prof. Yitshak Kreiss, CEO of Sheba Medical Center, on Wednesday, April 15, 7:30PM at STK Boston (222 Berkeley St, Boston, MA).

Given the recent stabilization in the region, Prof. Kreiss is now able to travel and join Governor Healey for the launch event of our ARC Boston Landing, and we are bringing together a select group of leaders across healthcare and innovation for an intimate evening of conversation.

I recognize the short notice, but it would be a privilege to have you join us if your schedule allows.

Copying Dolev from the ARC Landing team for confirmation and any further information.

Warm regards,
Eyal and Yonatan

Prof. Eyal Zimlichman, MD, MSc

Chief Innovation & AI Officer, Sheba Medical Center

Founder and Director, [ARC Innovation](#)

Sheba Tel HaShomer City of Health

Office: +972 (3) 5307267

Mobile: +972 (52) 6666067

Eyal.Zimlichman@sheba.health.gov.il



From: "Paley, Eric (EOED)" <Eric.Paley@mass.gov>

To: "Benjamin Sharoni- Consulate General of ISRAEL to N" <Cg@boston.mfa.gov.il>, "gil@lama.vc" <gil@lama.vc>, "ron@lama.vc" <ron@lama.vc>, "Ramapriya, Jeevan (MOITI)" <Jeevan.Ramapriya@mass.gov>

Cc: "El-Jazzar, Angela (EOED)" <Angela.El-Jazzar@mass.gov>

Subject: Re: Introduction: Massachusetts Economic Development & Lama.vc

Date: Wed, 22 Apr 2026 03:11:06 -0000

Importance: Normal

Benny - Thank you for the excellent introduction.

Gil and Ron, great to be connected. I'd be glad to connect and continue the conversation. Adding Angela to help us find a time.

Looking forward to it.

Best,
e

From: Benjamin Sharoni- Consulate General of ISRAEL to N <Cg@boston.mfa.gov.il>

Sent: Tuesday, April 21, 2026 10:15 AM

To: gil@lama.vc <gil@lama.vc>; ron@lama.vc <ron@lama.vc>; Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Paley, Eric (EOED) <Eric.Paley@mass.gov>

Subject: Introduction: Massachusetts Economic Development & Lama.vc

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Hi Eric and Jeevan,

I'm reaching out to introduce you to Gil Zimmerman and Ron Zalkind, the founders of Lama (lama.vc).

I've had the pleasure of connecting with Gil and Ron recently, and I've been very impressed with their perspective on the venture landscape. They are doing some great work at Lama, and given your roles leading the Commonwealth's economic development and international trade efforts, I thought it was essential to get you all in the same room.

The goal here is to start a conversation on how we can work together to further enhance Boston's attractiveness for international business and tech investment. Gil and Ron have some interesting insights on how we can continue to make our ecosystem the top choice for growing companies.

I'll leave it to you all to find a time to connect and dive into the details. Would be more than happy to host a meeting. I'm confident this will be a very productive discussion for all of us.

Best,
Benny

From: Yonatan Keschner <ykeschner@arcinnovation.org>

To: "Paley, Eric (EOED)" <Eric.Paley@mass.gov>

Subject: Re: Intro

Date: Thu, 23 Apr 2026 20:53:40 +0000

Importance: Normal

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Thank you, Secretary Paley! I appreciate you making the direct connection. Ill meet with Secretary Mahaniah in a few weeks.

Best,
Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Paley, Eric (EOED) <Eric.Paley@mass.gov>

Date: Thursday, April 16, 2026 at 10:12 PM

To: Yonatan Keschner <ykeschner@arcinnovation.org>, Mahaniah, Kiame J (EHS)
<Kiame.J.Mahaniah@mass.gov>

Subject: Intro

Yonatan - Congrats again on the celebration this week. I thought it went off beautifully and was delighted to be a part of it.

I'm copying here HHS Secretary Kiame Mahaniah who asked that I put the two of you in touch.

Enjoy!
e

From: "Embassy of Israel to the United States" <rsvp@washington.mfa.gov.il>

To: "Eric Paley" <eric.paley@mass.gov>

Subject: Invitation: Israel's 2026 SelectUSA Investment Reception

Date: Fri, 24 Apr 2026 14:57:40 +0000

Importance: Normal

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Dear Eric Paley,

The Embassy of Israel and its
Economic & Trade Mission
cordially invite you to

Israel's 2026 SelectUSA Business Delegation Reception & Networking

Featuring Israel's delegation to the
2026 SelectUSA Investment Summit

Led by Commercial Counselor Mark Russell

Monday, May 4th, 2026

6:30-9:00 PM

Washington, D.C.*

***Exact location to be announced prior to the event**

Please RSVP [Yes](#) or [No](#) by clicking on the appropriate link.

We hope to see you there!

 Cvent -
Web-based
Software
Solutions

From: "Embassy of Israel to the United States" <rsvp@washington.mfa.gov.il>

To: "Eric Paley" <eric.paley@mass.gov>

Subject: Registration Confirmed for Israel's 2026 SelectUSA Investment Reception

Date: Sat, 25 Apr 2026 22:10:36 +0000

Importance: Normal

Attachments: unnamed

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Eric Paley,

Your registration for Israel's 2026 SelectUSA Investment Summit is confirmed!

Please save the QR code below and show it at the door for expedited entry into the event.



From: Political - Consulate General of ISRAEL in Boston <Political@boston.mfa.gov.il>

To: "eric.paley@mass.gov" <eric.paley@mass.gov>

Subject: Speaking request

Date: Fri, 1 May 2026 12:02:14 +0000

Importance: Normal

Attachments: Secretary_YH_Speaking_request_2026.pdf

Inline-Images: image001.png; image002.png; image003.png; image004.png

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Dear Secretary Paley,

I am attaching a letter from Consul General Sharoni requesting that you offer keynote remarks at the Consulate's official Independence Day celebration this year.

The event is scheduled for May 18, 2026, at the UMass Club, 1 Beacon St Boston on the 32nd floor. Doors will open at 6:30 and the official program will begin at 7:15.

We would be honored to have you speak, and await your reply.

Respectfully,

-Erin

Erin Gubert

Director of Political Affairs

Consulate General of Israel to New England

1 Washington St, Boston, MA 02108

Office: 857-449-3407



Consulate General of Israel
to New England 
הקונסוליה הכללית של ישראל לניו אינגלנד



הקונסול הכללי של ישראל לניו אינגלנד
Consul General of Israel to New England

May 1, 2026

Dear Secretary Paley,

As we approach the 78th anniversary of Israel's Independence this May, I am honored to invite you to deliver the keynote address at the Consulate's official Independence Day celebration. The event is scheduled for May 18, 2026, at the UMass Club, 1 Beacon St Boston on the 32nd floor. Doors will open at 6:30 and the official program will begin at 7:15.

This year's program will celebrate the rich cultural heritage and deepening economic ties between Massachusetts and the State of Israel. Your participation as speaker would bring tremendous significance to the event and further underscore the enduring bonds of friendship, innovation, and cooperation that unite our communities.

Israel and Massachusetts share a unique blend of rich historical legacy and forward-looking innovation. Our partnership in technology, business, and research continues to thrive. We are grateful for your steadfast support during one of the most challenging periods in Israel's recent history.

We would appreciate it if you could let us know whether you will address the attendees by Tuesday May 5, so that we can plan accordingly. My team and I stand ready to coordinate with your office to accommodate your schedule and any logistical needs.

Thank you for considering this invitation. We deeply value your support and would be honored to welcome you to this meaningful occasion.

Warm regards,

Benjamin Shatoni

Consul General of Israel to New England

From: "Embassy of Israel to the United States" <rsvp@washington.mfa.gov.il>

To: "Eric Paley" <eric.paley@mass.gov>

Subject: Security Protocols for Israel's 2026 SelectUSA Business Delegation Reception

Date: Fri, 1 May 2026 17:32:55 +0000

Importance: Normal

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

Eric Paley,

We are looking forward to seeing you at

**Israel's 2026 SelectUSA Business Delegation Reception &
Networking**

Featuring Israel's delegation to the 2026 SelectUSA Investment
Summit

Led by Commercial Counselor Mark Russell

Monday, May 4th, 2026

6:30-9:00 PM

The Embassy of Israel to the United States

3514 International Drive NW

Washington, D.C.

Please be aware of the following security protocols:

** This invitation is non-transferable. Walk-ins will not be admitted.*

** Entry is subject to a security screening.*

** All attendees must present a valid government-issued photo ID
matching the RSVP name.*

** Large bags, briefcases, and electronics (including laptops, tablets, and large cameras) are strictly prohibited. There is no storage available—any such items must be left outside at your own risk.*

** Weapons of any kind are strictly prohibited.*

From: "Gil Zimmermann" <gil@lama.vc>

To: "Eric" <Eric.Paley@mass.gov>

Cc: "Ron Zalkind" <ron@lama.vc>, benny.sharoni@mfa.gov.il

Subject: Re: Follow up

Date: Fri, 05 Jun 2026 02:06:05 +0000

Importance: Normal

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

The pleasure was entirely ours Eric. We're big supporters and advocates, and fortunate to have you driving this strategic initiative for our Commonwealth and our ties with Israel. And thankful to our amazing Consul General Benny for making the connection.

We're looking forward already to the next meeting, and will come with more concrete ideas of how we can push MA ahead.

Techweek was amazing, we hosted a Security Leaders event, participated on an entrepreneurial panel organized by BIIG, and attended many other community events. It's exactly what we should be doing more of. Btw, I was in nyc this week for their techweek and it dawned on me that their timing was great, as there was a major Gartner conference early in the week in DC, which made it easier for folks to just add a hop to nyc while they were already state side. Drafting off a big conference helps people come.

If there is a point of contact on your team we can connect startups with, we'd love the intro.

Let's go MA!

Gil

[Gil Zimmermann](#)

Founder & GP | [Lama Partners](#) | +1.617.306.0022

On Thu, Jun 4, 2026 at 21:57, Eric Eric.Paley@mass.gov wrote:

Gil and Ron,

Thank you for making the trip to our office to share your thoughts on how Massachusetts can build a better corridor between Israel and Boston. It was helpful to hear from you how the ecosystem has shifted since you arrived here, and how the state can help propel it forward. I hope you felt that Tech Week started to capitalize on our curiosity economy to shift the vibe in a positive way. As you continue to talk to startups interested in setting up US operations, please reach out to our team to make connections. We'll also be in touch about becoming Team Massachusetts ambassadors as we work to attract more Israeli talent.

Best,

e

From: Ron Zalkind <ron@lama.vc>

To: Eric <Eric.Paley@mass.gov>

Cc: Gil Zimmermann <gil@lama.vc>, benny.sharoni@mfa.gov.il

Subject: Re: Follow up

Date: Thu, 4 Jun 2026 20:18:38 -0700

Importance: Normal

CAUTION: This email originated from a sender outside of the Commonwealth of Massachusetts mail system. Do not click on links or open attachments unless you recognize the sender and know the content is safe.

It was great to connect and hear how you are approaching the challenges ahead.

Tech week was great , i haven't felt energy like this here in a while and it feels like we are starting to gain momentum. I love it !

Happy to help in any way we can.

See you at a coffee shop :)

-Ron

On Thu, Jun 4, 2026 at 9:57 PM, Eric Eric.Paley@mass.gov wrote:

Gil and Ron,

Thank you for making the trip to our office to share your thoughts on how Massachusetts can build a better corridor between Israel and Boston. It was helpful to hear from you how the ecosystem has shifted since you arrived here, and how the state can help propel it forward. I hope you felt that Tech Week started to capitalize on our curiosity economy to shift the vibe in a positive way. As you continue to talk to startups interested in setting up US operations, please reach out to our team to make connections. We'll also be in touch about becoming Team Massachusetts ambassadors as we work to attract more Israeli talent.

Best,

e