
MLSC Research Infrastructure Program Notification

From Audrey Byrne <abyrne@masslifesciences.com>
Date Mon 2026-03-30 10:13 AM
To Yonatan Keschner <ykeschner@arcinnovation.org>
Cc ofira zloto <ozloto@gmail.com>

Dear Dr. Keschner,

Thank you for your application to the Massachusetts Life Sciences Center's Research Infrastructure Program. It is with regret that I inform you the Center will not be moving forward with your project application. As with all our competitive programs, your application went through a thorough multi-stage review. We are deeply appreciative of the effort and thoughtfulness of your proposal. Ultimately, the proposed project was not recommended for funding. In the event the Center runs a competitive call next year, the impact of this decision is without prejudice and the proposal may be submitted again for funding.

We thank you for your commitment to the life sciences community in Massachusetts and look forward to potential future collaborations.

Sincerely,

Audrey (Medeiros) Byrne, PhD

Audrey (Medeiros) Byrne, PhD

Program Manager, Scientific Innovation & Strategic Investments

M: 774.721.4816 | **Website:** masslifesciences.com

Address: 1075 Main St Suite 100, Waltham MA 02451

☀️ Explore MLSC Funding Opportunities | [Learn more](#)

📄 Become an expert reviewer for our programs | [Interest form](#)

 **Massachusetts**
LIFE SCIENCES CENTER 

Hawa Fall

From: Hawa Fall
Sent: Thursday, February 19, 2026 8:44 PM
To: Orli Biger; Yonatan Keschner
Cc: Ramapriya, Jeevan (MOITI); Ciara Murphy; Peter Breiling
Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31
Attachments: MLSC_TaxIncentiveOnePager_CMYK-2026.pdf

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

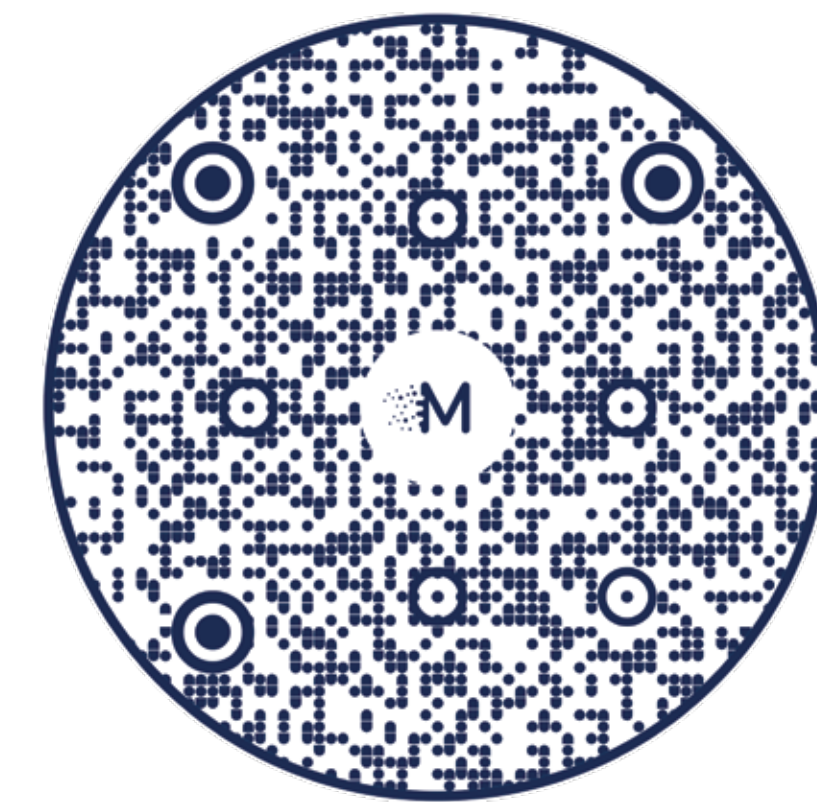
[masslifesciences.com](https://www.masslifesciences.com)

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 **fXin**

Join the Newsletter



Tax Incentive

Program Overview

The program is open to companies engaged in life sciences research and development, commercialization and manufacturing in Massachusetts. The program provides incentives to companies, of all sizes, looking to expand their efforts by creating new, long-term jobs in Massachusetts.

The deadline to apply is March 31, 2026 at 2 p.m. EST.

Program Highlights

- Minimum base award per new job created of \$18,000
- Potential premium awards per job for manufacturing jobs, smaller companies, companies in outlying counties, and companies new to the state
- Minimum number of new jobs created during calendar year 2026 of 10 (5 if company has fewer than 50 FTEs or if company is located in an outlying county)
- Companies must retain net new jobs for 3 years
- Companies must have at least 10 FTEs in Massachusetts on Dec. 31, 2025

Impact on the Ecosystem

\$382 MILLION
awarded in
tax incentives

20,700+
jobs
committed

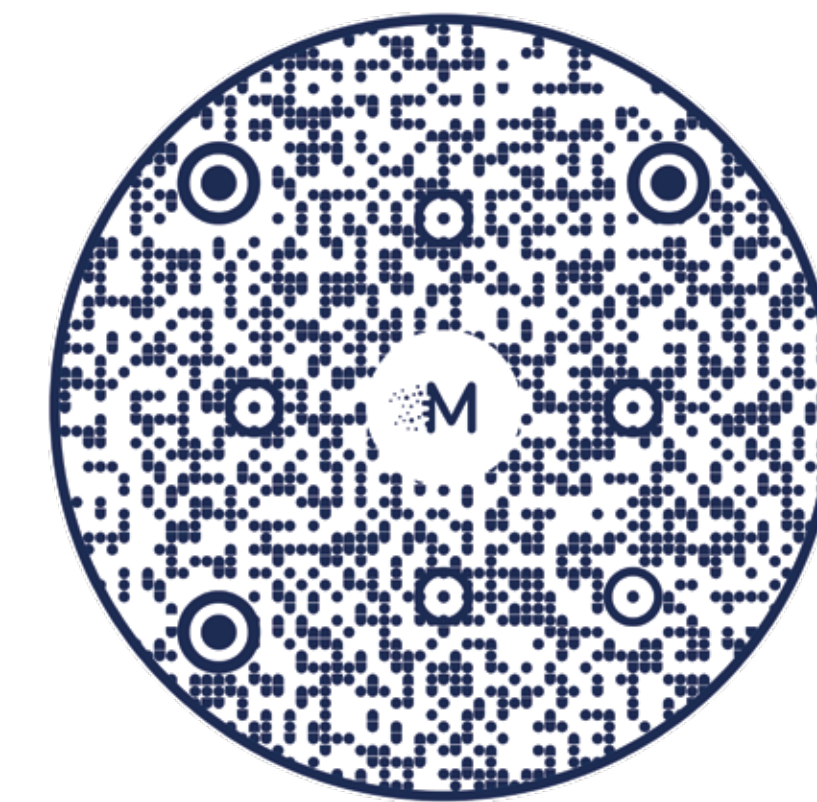
273
companies
supported

76%
of new jobs are expanding
in communities outside of
Boston & Cambridge

“We must continue to meet the moment and send a strong signal to companies here in Massachusetts and globally that our state remains the best place in the world to launch and scale life sciences solution. Becoming the global hub of the life sciences doesn’t happen by accident.”

- *Governor Maura Healey*





Tax Incentive

Full Eligibility Requirements

- Companies must be registered to do business in Massachusetts
- Companies must be filing a Massachusetts tax return for 2025
- Companies must employ at least 10 permanent Massachusetts FTEs (defined as working at least 35 hours/week) as of Dec. 31, 2025
- Companies must commit to hiring in calendar year 2026 in Massachusetts and commit to retaining those jobs through Dec. 31, 2028
 - Minimum commitment of 5 net new FTEs if company employed less than 50 permanent Massachusetts as of Dec. 31, 2025
 - Minimum commitment of 5 net new FTEs if company is located in a Gateway Municipality
 - Minimum commitment of 5 net new FTEs if company is located in one of the following Massachusetts Counties; Barnstable, Berkshire, Bristol, Dukes, Franklin, Hampden, Hampshire, Nantucket, Plymouth, and Worcester
 - Minimum commitment of 10 net new FTEs for all other companies

Interested applicants are required to submit an online application. This is a one-step application process that includes all the information necessary for the applicant company to be certified under the Life Sciences Act.

Companies that receive a tax incentive award are required to provide Annual Massachusetts Headcount Reports to monitor the progress of the hiring and retention against the commitment levels, which were the basis of the award provided. Companies not in compliance with their hiring commitments will be decertified. Decertified companies must return their tax incentives to the Massachusetts Department of Revenue.



This incentive program has helped us remain competitive as an employer-of-choice and ensure our ability to continue to serve people with diabetes around the globe. Through continuous innovation and automation in our Acton plant, we have demonstrated our ability to make manufacturing competitive in the Commonwealth, and we are grateful for this partnership.”

*Prem Singh
Senior Vice President, Global Operations
Insulet Corporation*



Hawa Fall

From: Orli Biger <Orli.Biger@arcinnovation.org>
Sent: Thursday, February 19, 2026 9:42 PM
To: Hawa Fall; Yonatan Keschner; Ofira Zloto; Dolev Melamed
Cc: Ramapriya, Jeevan (MOITI); Ciara Murphy; Peter Breiling
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Follow Up Flag: Follow up
Flag Status: Completed

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Thursday, February 19, 2026 7:44 PM
To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

f X in

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Saturday, February 21, 2026 2:13 PM
To: Orli Biger; Hawa Fall; Yonatan Keschner; Dolev Melamed
Cc: Ramapriya, Jeevan (MOITI); Ciara Murphy; Peter Breiling
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>
Sent: Friday, February 20, 2026 04:41
To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Hawa Fall
Sent: Monday, February 23, 2026 10:42 AM
To: 'Ofira Zloto'; Orli Biger; Yonatan Keschner; Dolev Melamed
Cc: Ramapriya, Jeevan (MOITI); Ciara Murphy; Peter Breiling; Jeanne LeClair
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

f X in

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Saturday, February 21, 2026 2:13 PM
To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>
Sent: Friday, February 20, 2026 04:41
To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Thursday, February 19, 2026 7:44 PM
To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 fXin

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Yonatan Keschner <ykeschner@arcinnovation.org>
Sent: Thursday, February 26, 2026 12:57 AM
To: Hawa Fall; Ofira Zloto; Dolev Melamed; Jeanne LeClair
Cc: Ramapriya, Jeevan (MOITI); Ciara Murphy; Peter Breiling; Orli Biger
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>
Date: Monday, February 23, 2026 at 10:42 AM
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 **fxin**

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 **fXin**

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Thursday, February 26, 2026 5:57 AM
To: Hawa Fall; Orli Biger; Yonatan Keschner; Dolev Melamed
Cc: Ramapriya, Jeevan (MOITI); Ciara Murphy; Peter Breiling; Jeanne LeClair
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you very much.

Would any of the following times work for you?

- March 4th at 13:00
- March 11th at 10:00
- March 13th at 10:00

I look forward to our conversation.

Best,
Prof. Ofira Zloto

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Monday, February 23, 2026 17:42
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873
[Book time to meet with me](#)

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,

Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended

recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Dolev Melamed <dmelamed@arcinnovation.org>
Sent: Thursday, February 26, 2026 11:17 PM
To: Jeanne LeClair; Yonatan Keschner; Hawa Fall; Ofira Zloto
Cc: Ramapriya, Jeevan (MOITI); Ciara Murphy; Peter Breiling; Orli Biger
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>
Sent: Thursday, February 26, 2026 9:57 AM
To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair *(She/Her/Hers)*
Chief Business Officer
781-296-7564

masslifesciences.com
1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER

f X in

Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>
Sent: Thursday, February 26, 2026 12:57 AM
To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter

Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner

<ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,

Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions

may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Hawa Fall
Sent: Friday, February 27, 2026 9:57 AM
To: 'Dolev Melamed'; Jeanne LeClair; Yonatan Keschner; Ofira Zloto
Cc: Ramapriya, Jeevan (MOITI); Ciara Murphy; Peter Breiling; Orli Biger
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofira with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Dolev Melamed <dmelamed@arcinnovation.org>
Sent: Thursday, February 26, 2026 11:17 PM
To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>
Sent: Thursday, February 26, 2026 9:57 AM
To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter

Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair (*She/Her/Hers*)

Chief Business Officer

781-296-7564

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451



Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>

Sent: Thursday, February 26, 2026 12:57 AM

To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 **fXin**

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 2, 2026 3:12 PM
To: Hawa Fall; Dolev Melamed; Jeanne LeClair; Yonatan Keschner
Cc: Ramapriya, Jeevan (MOITI); Ciara Murphy; Peter Breiling; Orli Biger
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you. We would be happy to meet at one of the following times:

- March 10 at 13:00 or 14:00
- March 11 at 15:00
- March 13 at 14:00

Please let us know which option works best for you.

Thank you,

Best
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Friday, February 27, 2026 16:56
To: Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofira with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,

Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



From: Dolev Melamed <dmelamed@arcinnovation.org>

Sent: Thursday, February 26, 2026 11:17 PM

To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>

Sent: Thursday, February 26, 2026 9:57 AM

To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair (She/Her/Hers)

Chief Business Officer

781-296-7564

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451



Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>

Sent: Thursday, February 26, 2026 12:57 AM

To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA

Manager of Business Development

781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER



Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Wednesday, March 11, 2026 11:19 AM
To: Hawa Fall; Jeanne LeClair
Cc: Peter Breiling; Yonatan Keschner
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

I hope you are doing well.

I would be happy to schedule our meeting for next week. Would it be possible to meet on one of the following mornings?

Tuesday, March 17

Wednesday, March 18

Please let me know if either of these options works for you.

Thank you, and I look forward to speaking with you.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 2, 2026 22:12
To: Hawa Fall <hfall@masslifesciences.com>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you. We would be happy to meet at one of the following times:

- March 10 at 13:00 or 14:00

- March 11 at 15:00
- March 13 at 14:00

Please let us know which option works best for you.

Thank you,

Best
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Friday, February 27, 2026 16:56
To: Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofira with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Dolev Melamed <dmelamed@arcinnovation.org>
Sent: Thursday, February 26, 2026 11:17 PM
To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>
Sent: Thursday, February 26, 2026 9:57 AM
To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair *(She/Her/Hers)*
Chief Business Officer
781-296-7564

masslifesciences.com
1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 **f X in**

Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>
Sent: Thursday, February 26, 2026 12:57 AM
To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter

Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner

<ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,

Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions

may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Hawa Fall
Sent: Wednesday, March 11, 2026 2:03 PM
To: 'Ofira Zloto'; Jeanne LeClair
Cc: Peter Breiling; Yonatan Keschner
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

Tuesday, March 17 works well for us. We are available between 9:00–10:00 AM or 11:00 AM–12:00 PM. Please let me know which time works best for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 fXin

[Join the Newsletter](#)

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Wednesday, March 11, 2026 11:19 AM
To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

I hope you are doing well.

I would be happy to schedule our meeting for next week. Would it be possible to meet on one of the following mornings?

Tuesday, March 17

Wednesday, March 18

Please let me know if either of these options works for you.

Thank you, and I look forward to speaking with you.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 2, 2026 22:12
To: Hawa Fall <hfall@masslifesciences.com>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you. We would be happy to meet at one of the following times:

- March 10 at 13:00 or 14:00
- March 11 at 15:00
- March 13 at 14:00

Please let us know which option works best for you.

Thank you,

Best
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Friday, February 27, 2026 16:56

To: Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofira with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Dolev Melamed <dmelamed@arcinnovation.org>

Sent: Thursday, February 26, 2026 11:17 PM

To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>

Sent: Thursday, February 26, 2026 9:57 AM

To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair *(She/Her/Hers)*
Chief Business Officer
781-296-7564

masslifesciences.com
1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER

f X in

Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>

Sent: Thursday, February 26, 2026 12:57 AM

To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair

<JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER

f X in

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,

Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER



The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Hawa Fall
Sent: Monday, March 16, 2026 12:30 PM
To: 'Ofira Zloto'; Jeanne LeClair
Cc: Peter Breiling; 'Yonatan Keschner'
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

I hope you had a nice weekend. Do you want me to send a calendar invite for March 17 at 11am?

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Hawa Fall
Sent: Wednesday, March 11, 2026 2:03 PM
To: 'Ofira Zloto' <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <jleclair@masslifesciences.com>
Cc: Peter Breiling <Pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

Tuesday, March 17 works well for us. We are available between 9:00–10:00 AM or 11:00 AM–12:00 PM. Please let me know which time works best for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Wednesday, March 11, 2026 11:19 AM
To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

I hope you are doing well.

I would be happy to schedule our meeting for next week. Would it be possible to meet on one of the following mornings?

Tuesday, March 17

Wednesday, March 18

Please let me know if either of these options works for you.

Thank you, and I look forward to speaking with you.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 2, 2026 22:12
To: Hawa Fall <hfall@masslifesciences.com>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you. We would be happy to meet at one of the following times:

- March 10 at 13:00 or 14:00
- March 11 at 15:00
- March 13 at 14:00

Please let us know which option works best for you.

Thank you,

Best
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Friday, February 27, 2026 16:56
To: Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofira with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 **fXin**

Join the Newsletter

From: Dolev Melamed <dmelamed@arcinnovation.org>

Sent: Thursday, February 26, 2026 11:17 PM

To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>

Sent: Thursday, February 26, 2026 9:57 AM

To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair *(She/Her/Hers)*

Chief Business Officer

781-296-7564

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>

Sent: Thursday, February 26, 2026 12:57 AM

To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 fXin

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Tuesday, March 17, 2026 3:18 PM
To: Hawa Fall; Jeanne LeClair
Cc: Peter Breiling; Yonatan Keschner
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Follow Up Flag: Follow up
Flag Status: Flagged

Hi Hawa,

Thank you again for the conversation today, it was excellent. We learned a great deal from you, and I'm confident that both we and the startups will benefit and be able to apply to the relevant grant programs.

Following our discussion, I would appreciate it if you could share a few possible dates in April (preferably from mid-April onward), so we can coordinate a session with the startups. I would also be grateful if you could share the additional links and information we discussed.

Thank you again for all the information and your support.

Best wishes,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Monday, March 16, 2026 18:29
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

I hope you had a nice weekend. Do you want me to send a calendar invite for March 17 at 11am?

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development

781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451



Join the Newsletter

From: Hawa Fall

Sent: Wednesday, March 11, 2026 2:03 PM

To: 'Ofira Zloto' <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <jleclair@masslifesciences.com>

Cc: Peter Breiling <Pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

Tuesday, March 17 works well for us. We are available between 9:00–10:00 AM or 11:00 AM–12:00 PM. Please let me know which time works best for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451



Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Wednesday, March 11, 2026 11:19 AM

To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

I hope you are doing well.

I would be happy to schedule our meeting for next week. Would it be possible to meet on one of the following mornings?

Tuesday, March 17

Wednesday, March 18

Please let me know if either of these options works for you.

Thank you, and I look forward to speaking with you.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 2, 2026 22:12
To: Hawa Fall <hfall@masslifesciences.com>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you. We would be happy to meet at one of the following times:

- March 10 at 13:00 or 14:00
- March 11 at 15:00
- March 13 at 14:00

Please let us know which option works best for you.

Thank you,

Best
Ofira

Ofira Zloto, M.D.

Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Friday, February 27, 2026 16:56

To: Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofira with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 **fXin**

Join the Newsletter

From: Dolev Melamed <dmelamed@arcinnovation.org>

Sent: Thursday, February 26, 2026 11:17 PM

To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>

Sent: Thursday, February 26, 2026 9:57 AM

To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair *(She/Her/Hers)*
Chief Business Officer
781-296-7564

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER

f X in

Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>

Sent: Thursday, February 26, 2026 12:57 AM

To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>
Sent: Friday, February 20, 2026 04:41
To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Thursday, February 19, 2026 7:44 PM
To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER

f X in

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Hawa Fall
Sent: Wednesday, March 25, 2026 2:51 PM
To: Ofira Zloto
Cc: Yonatan Keschner; Jeanne LeClair
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Ofira,

It was a great pleasure speaking with you as well. I would be happy to host an in-person info session at your office in Cambridge on April 8, April 9, or April 15, anytime between 11:00 AM and 2:00 PM. Please let me know if any of these options work for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Tuesday, March 17, 2026 3:18 PM
To: Hawa Fall <hfal@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you again for the conversation today, it was excellent. We learned a great deal from you, and I'm confident that both we and the startups will benefit and be able to apply to the relevant grant programs.

Following our discussion, I would appreciate it if you could share a few possible dates in April (preferably from mid-April onward), so we can coordinate a session with the startups. I would also be grateful if you could share the additional links and information we discussed.

Thank you again for all the information and your support.

Best wishes,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Monday, March 16, 2026 18:29
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

I hope you had a nice weekend. Do you want me to send a calendar invite for March 17 at 11am?

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



From: Hawa Fall
Sent: Wednesday, March 11, 2026 2:03 PM
To: 'Ofira Zloto' <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <jleclair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

Tuesday, March 17 works well for us. We are available between 9:00–10:00 AM or 11:00 AM–12:00 PM.
Please let me know which time works best for you.

Best,

Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

fXin

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Wednesday, March 11, 2026 11:19 AM
To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

I hope you are doing well.

I would be happy to schedule our meeting for next week. Would it be possible to meet on one of the following mornings?

Tuesday, March 17

Wednesday, March 18

Please let me know if either of these options works for you.

Thank you, and I look forward to speaking with you.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Monday, March 2, 2026 22:12

To: Hawa Fall <hfall@masslifesciences.com>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you. We would be happy to meet at one of the following times:

- March 10 at 13:00 or 14:00
- March 11 at 15:00
- March 13 at 14:00

Please let us know which option works best for you.

Thank you,

Best
Ofira

Ofira Zloto, M.D.

Head of Research and Academic Collaboration, ARC Landing Boston

Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Friday, February 27, 2026 16:56

To: Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofira with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451



Join the Newsletter

From: Dolev Melamed <dmelamed@arcinnovation.org>

Sent: Thursday, February 26, 2026 11:17 PM

To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>

Sent: Thursday, February 26, 2026 9:57 AM

To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair *(She/Her/Hers)*
Chief Business Officer
781-296-7564

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451



Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>

Sent: Thursday, February 26, 2026 12:57 AM

To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,

Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com
1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended

recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 30, 2026 9:25 AM
To: Hawa Fall
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you very much, it was a pleasure speaking with you as well.

Would it be possible to hold the session on April 14, April 21, or April 22, anytime?

Looking forward,

Best,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Wednesday, March 25, 2026 20:50
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Yonatan Keschner <ykeschner@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Ofira,

It was a great pleasure speaking with you as well. I would be happy to host an in-person info session at your office in Cambridge on April 8, April 9, or April 15, anytime between 11:00 AM and 2:00 PM. Please let me know if any of these options work for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com
1075 Main St. Suite 100, Waltham, MA 02451

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Tuesday, March 17, 2026 3:18 PM
To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you again for the conversation today, it was excellent. We learned a great deal from you, and I'm confident that both we and the startups will benefit and be able to apply to the relevant grant programs.

Following our discussion, I would appreciate it if you could share a few possible dates in April (preferably from mid-April onward), so we can coordinate a session with the startups. I would also be grateful if you could share the additional links and information we discussed.

Thank you again for all the information and your support.

Best wishes,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Monday, March 16, 2026 18:29
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

I hope you had a nice weekend. Do you want me to send a calendar invite for March 17 at 11am?

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451



Join the Newsletter

From: Hawa Fall

Sent: Wednesday, March 11, 2026 2:03 PM

To: 'Ofira Zloto' <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <jleclair@masslifesciences.com>

Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

Tuesday, March 17 works well for us. We are available between 9:00–10:00 AM or 11:00 AM–12:00 PM.
Please let me know which time works best for you.

Best,

Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451



Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Wednesday, March 11, 2026 11:19 AM

To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <jleclair@masslifesciences.com>

Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

I hope you are doing well.

I would be happy to schedule our meeting for next week. Would it be possible to meet on one of the following mornings?

Tuesday, March 17

Wednesday, March 18

Please let me know if either of these options works for you.

Thank you, and I look forward to speaking with you.

Best regards,

Ofira

Ofira Zloto, M.D.

Head of Research and Academic Collaboration, ARC Landing Boston

Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Monday, March 2, 2026 22:12

To: Hawa Fall <hfall@masslifesciences.com>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you. We would be happy to meet at one of the following times:

- March 10 at 13:00 or 14:00
- March 11 at 15:00
- March 13 at 14:00

Please let us know which option works best for you.

Thank you,

Best

Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Friday, February 27, 2026 16:56
To: Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofira with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 **fXin**

Join the Newsletter

From: Dolev Melamed <dmelamed@arcinnovation.org>
Sent: Thursday, February 26, 2026 11:17 PM
To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>

Sent: Thursday, February 26, 2026 9:57 AM

To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair *(She/Her/Hers)*

Chief Business Officer

781-296-7564

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>

Sent: Thursday, February 26, 2026 12:57 AM

To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 **fX in**

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>
Sent: Friday, February 20, 2026 04:41
To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Thursday, February 19, 2026 7:44 PM
To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 fXin

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Hawa Fall
Sent: Tuesday, March 31, 2026 2:17 PM
To: Ofira Zloto
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Ofira,
We can do April 14 at noon.

Get [Outlook for iOS](#)

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 30, 2026 9:25:16 AM
To: Hawa Fall <hfall@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you very much, it was a pleasure speaking with you as well.

Would it be possible to hold the session on April 14, April 21, or April 22, anytime?

Looking forward,

Best,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Wednesday, March 25, 2026 20:50
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Yonatan Keschner <ykeschner@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Ofira,

It was a great pleasure speaking with you as well. I would be happy to host an in-person info session at your office in Cambridge on April 8, April 9, or April 15, anytime between 11:00 AM and 2:00 PM. Please let me know if any of these options work for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Tuesday, March 17, 2026 3:18 PM
To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you again for the conversation today, it was excellent. We learned a great deal from you, and I'm confident that both we and the startups will benefit and be able to apply to the relevant grant programs.

Following our discussion, I would appreciate it if you could share a few possible dates in April (preferably from mid-April onward), so we can coordinate a session with the startups. I would also be grateful if you could share the additional links and information we discussed.

Thank you again for all the information and your support.

Best wishes,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Monday, March 16, 2026 18:29
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

I hope you had a nice weekend. Do you want me to send a calendar invite for March 17 at 11am?

Best,

Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Hawa Fall

Sent: Wednesday, March 11, 2026 2:03 PM

To: 'Ofira Zloto' <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <jleclair@masslifesciences.com>

Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

Tuesday, March 17 works well for us. We are available between 9:00–10:00 AM or 11:00 AM–12:00 PM. Please let me know which time works best for you.

Best,

Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Wednesday, March 11, 2026 11:19 AM
To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

I hope you are doing well.

I would be happy to schedule our meeting for next week. Would it be possible to meet on one of the following mornings?

Tuesday, March 17

Wednesday, March 18

Please let me know if either of these options works for you.

Thank you, and I look forward to speaking with you.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 2, 2026 22:12
To: Hawa Fall <hfall@masslifesciences.com>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you. We would be happy to meet at one of the following times:

- March 10 at 13:00 or 14:00
- March 11 at 15:00

- March 13 at 14:00

Please let us know which option works best for you.

Thank you,

Best
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Friday, February 27, 2026 16:56
To: Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofira with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



From: Dolev Melamed <dmelamed@arcinnovation.org>
Sent: Thursday, February 26, 2026 11:17 PM

To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>
Sent: Thursday, February 26, 2026 9:57 AM
To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair *(She/Her/Hers)*
Chief Business Officer
781-296-7564

masslifesciences.com
1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>
Sent: Thursday, February 26, 2026 12:57 AM
To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 **fXin**
Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter

Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended

recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, April 6, 2026 12:34 PM
To: Hawa Fall
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you very much.

Due to recent changes in flight schedules related to the global situation, some of the companies will not be able to attend as planned.

Would you be able to share three convenient time options for you in May, so we can reschedule accordingly?

Thank you very much for your understanding.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Tuesday, March 31, 2026 21:16
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Ofira,
We can do April 14 at noon.

Get [Outlook for iOS](#)

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 30, 2026 9:25:16 AM
To: Hawa Fall <hfall@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you very much, it was a pleasure speaking with you as well.

Would it be possible to hold the session on April 14, April 21, or April 22, anytime?

Looking forward,

Best,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Wednesday, March 25, 2026 20:50
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Yonatan Keschner <ykeschner@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Ofira,

It was a great pleasure speaking with you as well. I would be happy to host an in-person info session at your office in Cambridge on April 8, April 9, or April 15, anytime between 11:00 AM and 2:00 PM. Please let me know if any of these options work for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

fX in

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Tuesday, March 17, 2026 3:18 PM
To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you again for the conversation today, it was excellent. We learned a great deal from you, and I'm confident that both we and the startups will benefit and be able to apply to the relevant grant programs.

Following our discussion, I would appreciate it if you could share a few possible dates in April (preferably from mid-April onward), so we can coordinate a session with the startups. I would also be grateful if you could share the additional links and information we discussed.

Thank you again for all the information and your support.

Best wishes,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Monday, March 16, 2026 18:29

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

I hope you had a nice weekend. Do you want me to send a calendar invite for March 17 at 11am?

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Hawa Fall
Sent: Wednesday, March 11, 2026 2:03 PM
To: 'Ofira Zloto' <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <jleclair@masslifesciences.com>
Cc: Peter Breiling <Pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

Tuesday, March 17 works well for us. We are available between 9:00–10:00 AM or 11:00 AM–12:00 PM. Please let me know which time works best for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Wednesday, March 11, 2026 11:19 AM
To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

I hope you are doing well.

I would be happy to schedule our meeting for next week. Would it be possible to meet on one of the following mornings?

Tuesday, March 17
Wednesday, March 18

Please let me know if either of these options works for you.

Thank you, and I look forward to speaking with you.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 2, 2026 22:12
To: Hawa Fall <hfall@masslifesciences.com>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you. We would be happy to meet at one of the following times:

- March 10 at 13:00 or 14:00
- March 11 at 15:00
- March 13 at 14:00

Please let us know which option works best for you.

Thank you,

Best
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Friday, February 27, 2026 16:56
To: Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofria with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER



Join the Newsletter

From: Dolev Melamed <dmelamed@arcinnovation.org>

Sent: Thursday, February 26, 2026 11:17 PM

To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>

Sent: Thursday, February 26, 2026 9:57 AM

To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair *(She/Her/Hers)*
Chief Business Officer
781-296-7564

masslifesciences.com
1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER



From: Yonatan Keschner <ykeschner@arcinnovation.org>

Sent: Thursday, February 26, 2026 12:57 AM

To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto

<Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development

781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER

f X in

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended

recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Hawa Fall
Sent: Thursday, April 9, 2026 10:28 AM
To: Ofira Zloto
Cc: Jeanne LeClair; Vidhartha Deonarain
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

I am including my colleagues Jeanne and Vidhartha. Could you please share a few options? One of us will do our best to accommodate.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 fXin

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, April 6, 2026 12:34 PM
To: Hawa Fall <hfall@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you very much.

Due to recent changes in flight schedules related to the global situation, some of the companies will not be able to attend as planned.

Would you be able to share three convenient time options for you in May, so we can reschedule accordingly?

Thank you very much for your understanding.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical &Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Tuesday, March 31, 2026 21:16
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Ofira,
We can do April 14 at noon.

Get [Outlook for iOS](#)

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 30, 2026 9:25:16 AM
To: Hawa Fall <hfall@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you very much, it was a pleasure speaking with you as well.

Would it be possible to hold the session on April 14, April 21, or April 22, anytime?

Looking forward,

Best,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical &Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Wednesday, March 25, 2026 20:50
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Yonatan Keschner <ykeschner@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Ofira,

It was a great pleasure speaking with you as well. I would be happy to host an in-person info session at your office in Cambridge on April 8, April 9, or April 15, anytime between 11:00 AM and 2:00 PM. Please let me know if any of these options work for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Tuesday, March 17, 2026 3:18 PM

To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you again for the conversation today, it was excellent. We learned a great deal from you, and I'm confident that both we and the startups will benefit and be able to apply to the relevant grant programs.

Following our discussion, I would appreciate it if you could share a few possible dates in April (preferably from mid-April onward), so we can coordinate a session with the startups. I would also be grateful if you could share the additional links and information we discussed.

Thank you again for all the information and your support.

Best wishes,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Monday, March 16, 2026 18:29
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

I hope you had a nice weekend. Do you want me to send a calendar invite for March 17 at 11am?

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



From: Hawa Fall
Sent: Wednesday, March 11, 2026 2:03 PM
To: 'Ofira Zloto' <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <jleclair@masslifesciences.com>
Cc: Peter Breiling <Pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

Tuesday, March 17 works well for us. We are available between 9:00–10:00 AM or 11:00 AM–12:00 PM. Please let me know which time works best for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Wednesday, March 11, 2026 11:19 AM
To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

I hope you are doing well.

I would be happy to schedule our meeting for next week. Would it be possible to meet on one of the following mornings?

Tuesday, March 17

Wednesday, March 18

Please let me know if either of these options works for you.

Thank you, and I look forward to speaking with you.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 2, 2026 22:12
To: Hawa Fall <hfall@masslifesciences.com>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you. We would be happy to meet at one of the following times:

- March 10 at 13:00 or 14:00
- March 11 at 15:00
- March 13 at 14:00

Please let us know which option works best for you.

Thank you,

Best
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Friday, February 27, 2026 16:56

To: Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofira with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Dolev Melamed <dmelamed@arcinnovation.org>

Sent: Thursday, February 26, 2026 11:17 PM

To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>

Sent: Thursday, February 26, 2026 9:57 AM

To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair *(She/Her/Hers)*

Chief Business Officer

781-296-7564

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>

Sent: Thursday, February 26, 2026 12:57 AM

To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 **f X in**
[Join the Newsletter](#)

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>
Sent: Friday, February 20, 2026 04:41
To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,

Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions

may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Wednesday, May 27, 2026 6:10 AM
To: Hawa Fall
Cc: Jeanne LeClair; Vidhartha Deonarain
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

I hope you are doing well.

I am reaching out again regarding scheduling a meeting for all of our companies together. Unfortunately, it has been difficult for us to gather everyone in the office, so we would be happy to arrange a Zoom meeting instead.

If possible, could you please share some relevant dates during the second or third week of June that may work for you and your colleagues?

In addition, I would appreciate any updates regarding the anticipated timeline for the Infrastructure grant opening.

Looking forward to hearing from you.

Kind regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Thursday, April 9, 2026 17:28
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Jeanne LeClair <JLeClair@masslifesciences.com>; Vidhartha Deonarain <VDeonarain@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

I am including my colleagues Jeanne and Vidhartha. Could you please share a few options? One of us will do our best to accommodate.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER



Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, April 6, 2026 12:34 PM
To: Hawa Fall <hfall@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you very much.

Due to recent changes in flight schedules related to the global situation, some of the companies will not be able to attend as planned.

Would you be able to share three convenient time options for you in May, so we can reschedule accordingly?

Thank you very much for your understanding.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Tuesday, March 31, 2026 21:16
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Ofira,

We can do April 14 at noon.

Get [Outlook for iOS](#)

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 30, 2026 9:25:16 AM
To: Hawa Fall <hfall@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you very much, it was a pleasure speaking with you as well.

Would it be possible to hold the session on April 14, April 21, or April 22, anytime?

Looking forward,

Best,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Wednesday, March 25, 2026 20:50
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Yonatan Keschner <ykeschner@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Ofira,

It was a great pleasure speaking with you as well. I would be happy to host an in-person info session at your office in Cambridge on April 8, April 9, or April 15, anytime between 11:00 AM and 2:00 PM. Please let me know if any of these options work for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com
1075 Main St. Suite 100, Waltham, MA 02451

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Tuesday, March 17, 2026 3:18 PM
To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you again for the conversation today, it was excellent. We learned a great deal from you, and I'm confident that both we and the startups will benefit and be able to apply to the relevant grant programs.

Following our discussion, I would appreciate it if you could share a few possible dates in April (preferably from mid-April onward), so we can coordinate a session with the startups. I would also be grateful if you could share the additional links and information we discussed.

Thank you again for all the information and your support.

Best wishes,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Monday, March 16, 2026 18:29
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

I hope you had a nice weekend. Do you want me to send a calendar invite for March 17 at 11am?

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451



Join the Newsletter

From: Hawa Fall

Sent: Wednesday, March 11, 2026 2:03 PM

To: 'Ofira Zloto' <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <jleclair@masslifesciences.com>

Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

Tuesday, March 17 works well for us. We are available between 9:00–10:00 AM or 11:00 AM–12:00 PM.
Please let me know which time works best for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451



Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Wednesday, March 11, 2026 11:19 AM

To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <jleclair@masslifesciences.com>

Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

I hope you are doing well.

I would be happy to schedule our meeting for next week. Would it be possible to meet on one of the following mornings?

Tuesday, March 17

Wednesday, March 18

Please let me know if either of these options works for you.

Thank you, and I look forward to speaking with you.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Monday, March 2, 2026 22:12

To: Hawa Fall <hfall@masslifesciences.com>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you. We would be happy to meet at one of the following times:

- March 10 at 13:00 or 14:00
- March 11 at 15:00
- March 13 at 14:00

Please let us know which option works best for you.

Thank you,

Best
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Friday, February 27, 2026 16:56
To: Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofira with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



From: Dolev Melamed <dmelamed@arcinnovation.org>
Sent: Thursday, February 26, 2026 11:17 PM
To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>

Sent: Thursday, February 26, 2026 9:57 AM

To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair *(She/Her/Hers)*

Chief Business Officer

781-296-7564

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>

Sent: Thursday, February 26, 2026 12:57 AM

To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>
Date: Monday, February 23, 2026 at 10:42 AM
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Saturday, February 21, 2026 2:13 PM
To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER

fX in

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Hawa Fall
Sent: Monday, June 1, 2026 12:54 PM
To: Ofira Zloto
Cc: Jeanne LeClair; Vidhartha Deonarain
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi ofira,

I hope you have been well.

No problem at all. Please find some available times below for June. If none of these work for you, we can certainly look at dates in July as well.

- Tuesday, June 9, 1pm-3pm
- Thursday, June 11, 2pm-4pm
- Tuesday, June 16, 12pm-2pm; 3pm-4pm

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 fXin

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Wednesday, May 27, 2026 6:10 AM
To: Hawa Fall <hfall@masslifesciences.com>
Cc: Jeanne LeClair <JLeClair@masslifesciences.com>; Vidhartha Deonarain <VDeonarain@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

I hope you are doing well.

I am reaching out again regarding scheduling a meeting for all of our companies together. Unfortunately, it has been difficult for us to gather everyone in the office, so we would be happy to arrange a Zoom meeting instead.

If possible, could you please share some relevant dates during the second or third week of June that may work for you and your colleagues?

In addition, I would appreciate any updates regarding the anticipated timeline for the Infrastructure grant opening.

Looking forward to hearing from you.

Kind regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Thursday, April 9, 2026 17:28
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Jeanne LeClair <JLeClair@masslifesciences.com>; Vidhartha Deonarain <VDeonarain@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

I am including my colleagues Jeanne and Vidhartha. Could you please share a few options? One of us will do our best to accommodate.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, April 6, 2026 12:34 PM

To: Hawa Fall <hfall@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you very much.

Due to recent changes in flight schedules related to the global situation, some of the companies will not be able to attend as planned.

Would you be able to share three convenient time options for you in May, so we can reschedule accordingly?

Thank you very much for your understanding.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Tuesday, March 31, 2026 21:16

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Ofira,
We can do April 14 at noon.

Get [Outlook for iOS](#)

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Monday, March 30, 2026 9:25:16 AM

To: Hawa Fall <hfall@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you very much, it was a pleasure speaking with you as well.

Would it be possible to hold the session on April 14, April 21, or April 22, anytime?

Looking forward,

Best,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Wednesday, March 25, 2026 20:50
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Yonatan Keschner <ykeschner@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Ofira,

It was a great pleasure speaking with you as well. I would be happy to host an in-person info session at your office in Cambridge on April 8, April 9, or April 15, anytime between 11:00 AM and 2:00 PM. Please let me know if any of these options work for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com
1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Tuesday, March 17, 2026 3:18 PM
To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you again for the conversation today, it was excellent. We learned a great deal from you, and I'm confident that both we and the startups will benefit and be able to apply to the relevant grant programs.

Following our discussion, I would appreciate it if you could share a few possible dates in April (preferably from mid-April onward), so we can coordinate a session with the startups. I would also be grateful if you could share the additional links and information we discussed.

Thank you again for all the information and your support.

Best wishes,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Monday, March 16, 2026 18:29
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>
Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

I hope you had a nice weekend. Do you want me to send a calendar invite for March 17 at 11am?

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Hawa Fall
Sent: Wednesday, March 11, 2026 2:03 PM
To: 'Ofira Zloto' <Ofira.Zloto@arcinnovation.org>; Jeanne LeClair <jleclair@masslifesciences.com>

Cc: Peter Breiling <Pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

Tuesday, March 17 works well for us. We are available between 9:00–10:00 AM or 11:00 AM–12:00 PM. Please let me know which time works best for you.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Wednesday, March 11, 2026 11:19 AM

To: Hawa Fall <hfall@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Peter Breiling <pbreiling@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

I hope you are doing well.

I would be happy to schedule our meeting for next week. Would it be possible to meet on one of the following mornings?

Tuesday, March 17

Wednesday, March 18

Please let me know if either of these options works for you.

Thank you, and I look forward to speaking with you.

Best regards,
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Monday, March 2, 2026 22:12
To: Hawa Fall <hfall@masslifesciences.com>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you. We would be happy to meet at one of the following times:

- March 10 at 13:00 or 14:00
- March 11 at 15:00
- March 13 at 14:00

Please let us know which option works best for you.

Thank you,

Best
Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Friday, February 27, 2026 16:56
To: Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Good morning,

I apologize if I missed this, but I don't see the email from Prof. Ofria with the March 11 or 13 options. Could you please let me know the available times on March 11 or 13? I will confirm Jeanne's availability. Also, will this meeting be virtual or in person?

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451



Join the Newsletter

From: Dolev Melamed <dmelamed@arcinnovation.org>

Sent: Thursday, February 26, 2026 11:17 PM

To: Jeanne LeClair <JLeClair@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <Jeevan.Ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

This could be a great information session for our startups. We are currently swamped with our launch event but I will touch base with Ofira to discuss this and we can set up a meeting — do the March 11 or 13 options that Ofira sent work for you both?

From: Jeanne LeClair <JLeClair@masslifesciences.com>

Sent: Thursday, February 26, 2026 9:57 AM

To: Yonatan Keschner <ykeschner@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Yes, we would love that—we can do a review of our programming and the ecosystem for your new companies anytime as well, and maybe put together a more tailored document that lays out what's most relevant to them based on their areas of focus.

No rush on that, since we're probably not aiming for the March 31 tax incentive deadline, but happy to meet whenever is convenient for you or once that first cohort gets onboarded. Feel free to share some times that might work if you'd like, we can do virtual, come to Boston/Cambridge, or host you at our office in Waltham. Happy to help any way we can!

Thanks!

Jeanne

Jeanne LeClair *(She/Her/Hers)*
Chief Business Officer
781-296-7564

masslifesciences.com
1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER

f X in

Join the Newsletter

From: Yonatan Keschner <ykeschner@arcinnovation.org>

Sent: Thursday, February 26, 2026 12:57 AM

To: Hawa Fall <hfall@masslifesciences.com>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>; Jeanne LeClair <JLeClair@masslifesciences.com>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Orli Biger <Orli.Biger@arcinnovation.org>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

It would be great for us all to reconnect! Perhaps we can just review this grant one more time and any other relevant ones – especially as we are onboarding our first cohort of companies next week!

Looking forward.

Yonatan

--

Yonatan Keschner, MD, MHCM
CEO, ARC Landing Boston
Faculty, Harvard Medical School

From: Hawa Fall <hfall@masslifesciences.com>

Date: Monday, February 23, 2026 at 10:42 AM

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>, Orli Biger <Orli.Biger@arcinnovation.org>, Yonatan Keschner <ykeschner@arcinnovation.org>, Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>, Ciara Murphy <CMurphy@masslifesciences.com>, Peter Breiling <pbreiling@masslifesciences.com>, Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Thursday, February 19, 2026 7:44 PM
To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com
1075 Main St. Suite 100, Waltham, MA 02451

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions

may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Tuesday, June 2, 2026 9:57 AM
To: Hawa Fall
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you very much.

We would be delighted to arrange a session with our companies during the week of June 15–19. Would it be possible for you to suggest two potential dates and times during that week? I will then check availability with the companies and coordinate a time that works for everyone.

Thank you again, and we look forward to speaking with you and Jeanne.

Kind regards,

Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Monday, February 23, 2026 17:42
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA

Manager of Business Development

781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451



Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Hawa Fall
Sent: Tuesday, June 2, 2026 11:08 AM
To: 'Ofira Zloto'
Cc: Jeanne LeClair
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

Please find our availability below for the week of June 15:

- Monday, June 15: 11:30 a.m.–1:00 p.m.; 2:00–2:45 p.m.
- Tuesday, June 16: 1:00–2:00 p.m.; 2:30–4:00 p.m.
- Wednesday, June 17: 11:00 a.m.–12:00 p.m.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Tuesday, June 2, 2026 9:57 AM
To: Hawa Fall <hfall@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you very much.

We would be delighted to arrange a session with our companies during the week of June 15–19. Would it be possible for you to suggest two potential dates and times during that week? I will then check availability with the companies and coordinate a time that works for everyone.

Thank you again, and we look forward to speaking with you and Jeanne.

Kind regards,

Ofira

Ofira Zloto, M.D.

Head of Research and Academic Collaboration, ARC Landing Boston

Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Monday, February 23, 2026 17:42

To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 **fXin**

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>

Sent: Saturday, February 21, 2026 2:13 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

[masslifesciences.com](https://www.masslifesciences.com)

1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER

f X in

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

Hawa Fall

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Tuesday, June 16, 2026 10:20 AM
To: Hawa Fall
Cc: Jeanne LeClair
Subject: Meeting Scheduling and Follow-up Questions

Follow Up Flag: Follow up
Flag Status: Flagged

Dear Hawa,

I apologize, it has become quite challenging to coordinate schedules across all the companies involved.

If possible, could you please send me a few dates that work for you between July 13 and July 24? We would be very grateful, and we will do our best to coordinate a meeting during that time.

In the meantime, I was hoping to ask a couple of additional questions:

1. Do you know when the Infrastructure Grant is expected to open? We are very interested in applying.
2. Regarding the internship grant, I wanted to clarify the following guideline:

"Research institutions can hire up to six interns per Program Year and a maximum of 2 interns per lab/department, provided that at least three of the six (one per department) are enrolled in a 2-year/community college/certificate program, or MSI."

Could you clarify whether the "Program Year" refers to a year from the date an intern is hired or to a calendar year?

Thank you very much for all your help and guidance.

Best wishes,

Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Tuesday, June 2, 2026 18:07
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Cc: Jeanne LeClair <JLeClair@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Ofira,

Please find our availability below for the week of June 15:

- Monday, June 15: 11:30 a.m.–1:00 p.m.; 2:00–2:45 p.m.
- Tuesday, June 16: 1:00–2:00 p.m.; 2:30–4:00 p.m.
- Wednesday, June 17: 11:00 a.m.–12:00 p.m.

Best,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER

 f X in

Join the Newsletter

From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Tuesday, June 2, 2026 9:57 AM
To: Hawa Fall <hfall@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Hawa,

Thank you very much.

We would be delighted to arrange a session with our companies during the week of June 15–19. Would it be possible for you to suggest two potential dates and times during that week? I will then check availability with the companies and coordinate a time that works for everyone.

Thank you again, and we look forward to speaking with you and Jeanne.

Kind regards,

Ofira

Ofira Zloto, M.D.
Head of Research and Academic Collaboration, ARC Landing Boston
Professor, Faculty of Medical & Health Sciences, Tel Aviv University, Israel

From: Hawa Fall <hfall@masslifesciences.com>
Sent: Monday, February 23, 2026 17:42
To: Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>; Jeanne LeClair <JLeClair@masslifesciences.com>
Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Prof. Ofira Zloto,

Thank you for your response. Jeanne and I would be pleased to connect at your convenience. Please share a few time options that work best for you.

We look forward to our conversation.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com

1075 Main St. Suite 100, Waltham, MA 02451

 **Massachusetts**
LIFE SCIENCES CENTER



From: Ofira Zloto <Ofira.Zloto@arcinnovation.org>
Sent: Saturday, February 21, 2026 2:13 PM
To: Orli Biger <Orli.Biger@arcinnovation.org>; Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>
Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>
Subject: Re: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Dear Orli, thank you very much.

Hi Hawa, nice to meet you. My name is Prof. Ofira Zloto, and I am leading the research and academic collaborations at ARC Landing Boston.

Unfortunately, at this stage, this specific grant is not relevant for us, though I hope it may become applicable in the next couple of years. In any case, I would be very happy to schedule a meeting to discuss potential future grant opportunities and collaborations.

Thank you very much, and I look forward to connecting.

Best ,
Ofira Zloto

From: Orli Biger <Orli.Biger@arcinnovation.org>

Sent: Friday, February 20, 2026 04:41

To: Hawa Fall <hfall@masslifesciences.com>; Yonatan Keschner <ykeschner@arcinnovation.org>; Ofira Zloto <Ofira.Zloto@arcinnovation.org>; Dolev Melamed <dmelamed@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: RE: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Hawa,

Thank you so much for sharing this information!

I am adding our colleagues, Prof. Ofira Zloto and Dolev Melamed, to this conversation for their awareness.

Best regards,
Orli.

Orli Biger

Executive Consultant, Global Healthcare Innovation

Orli.biger@arcinnovation.org, Orli.biger@gmail.com

Mobile: +1-615-971-4979

From: Hawa Fall <hfall@masslifesciences.com>

Sent: Thursday, February 19, 2026 7:44 PM

To: Orli Biger <Orli.Biger@arcinnovation.org>; Yonatan Keschner <ykeschner@arcinnovation.org>

Cc: Ramapriya, Jeevan (MOITI) <jeevan.ramapriya@mass.gov>; Ciara Murphy <CMurphy@masslifesciences.com>; Peter Breiling <pbreiling@masslifesciences.com>

Subject: Sheba ARC-MLSC Tax Incentive Program Now Open – Apply by March 31

Hi Orli and Yonatan,

I hope you are both doing well. I'm pleased to share that MLSC is now accepting applications for the Tax Incentive Program. The deadline to apply is **March 31, 2026**.

Additional details, including application instructions, are available on our website at the link below:

<https://www.masslifesciences.com/programs/tax-incentive/>

Attached is the one-pager for your reference.

Jeanne and I would be happy to answer any questions you may have. Please let us know if you're considering applying for the program this year.

Kind regards,
Hawa

Hawa Fall, PharmD, MBA
Manager of Business Development
781-296-3873

[Book time to meet with me](#)

masslifesciences.com
1075 Main St. Suite 100, Waltham, MA 02451

Massachusetts
LIFE SCIENCES CENTER

f X in

Join the Newsletter

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.

The information contained in this communication, including any attachments, is confidential and is intended only for the use of the recipient(s) named above. If the reader of this message is not an intended recipient, you are notified that any dissemination, distribution or copying of this communication is strictly prohibited. If you receive this communication in error, please notify the sender immediately, and delete the communication, any attachments, and all copies. While certain exceptions and/or exemptions may apply, Massachusetts Public Records Laws and the Federal Freedom of Information Act governs this communication.